

1 / 13

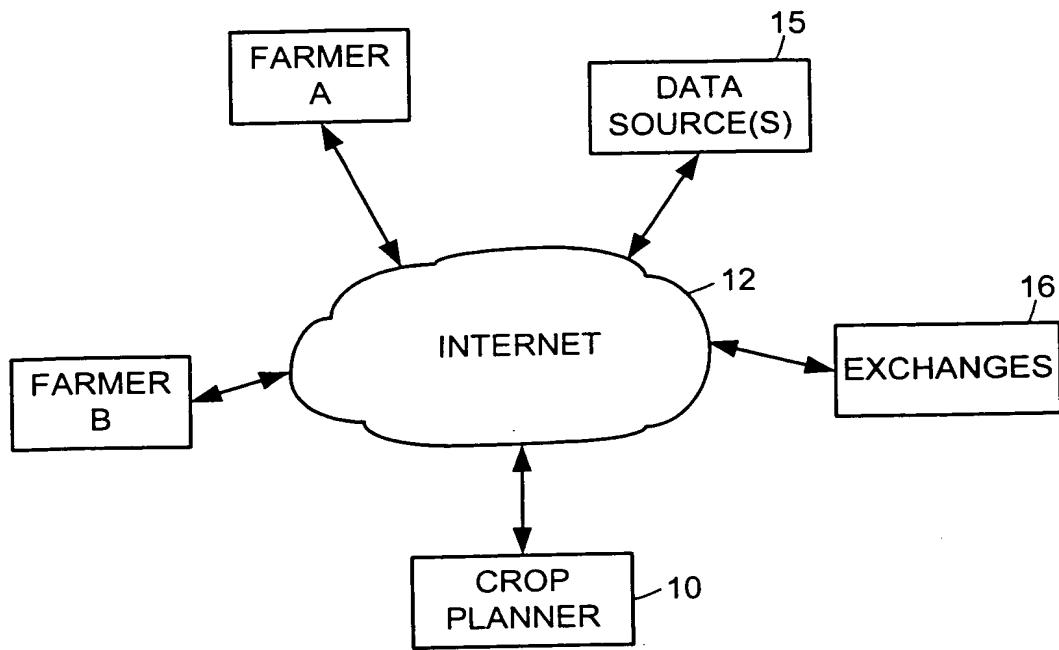


FIG. 1

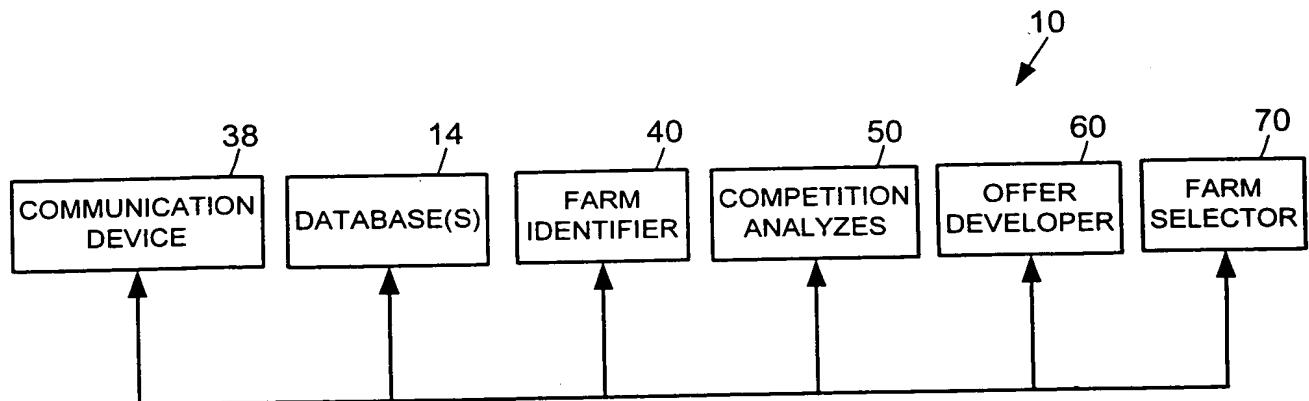


FIG. 2

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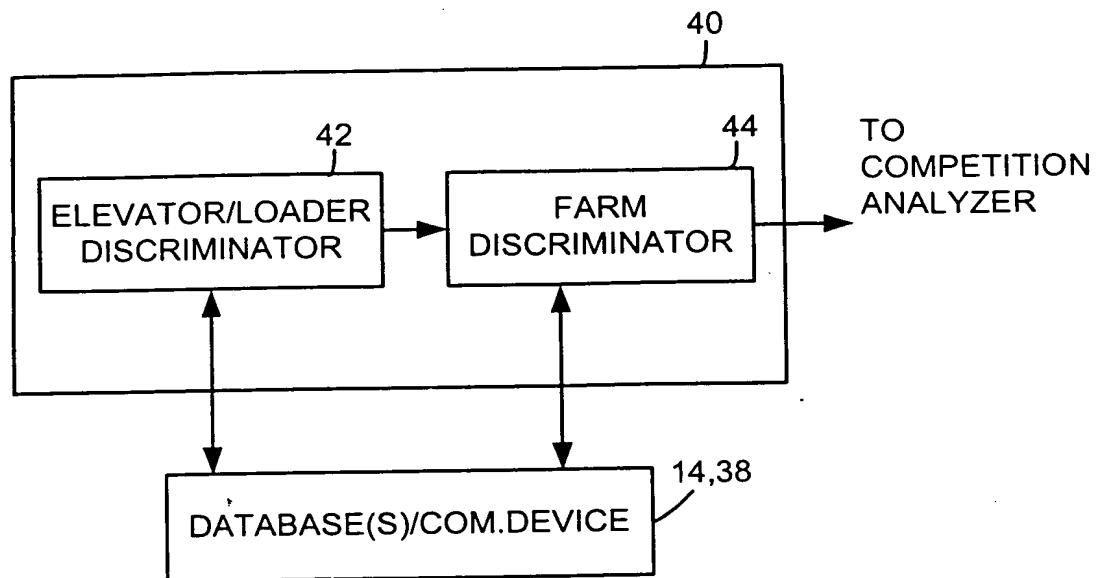


FIG. 3

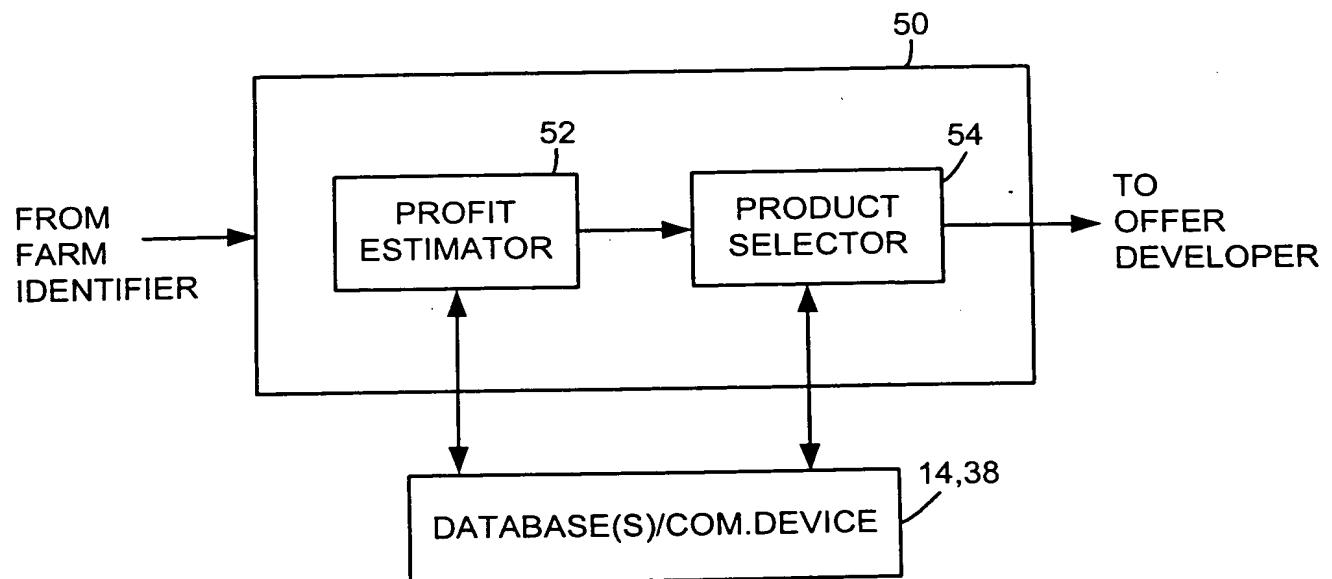


FIG. 4

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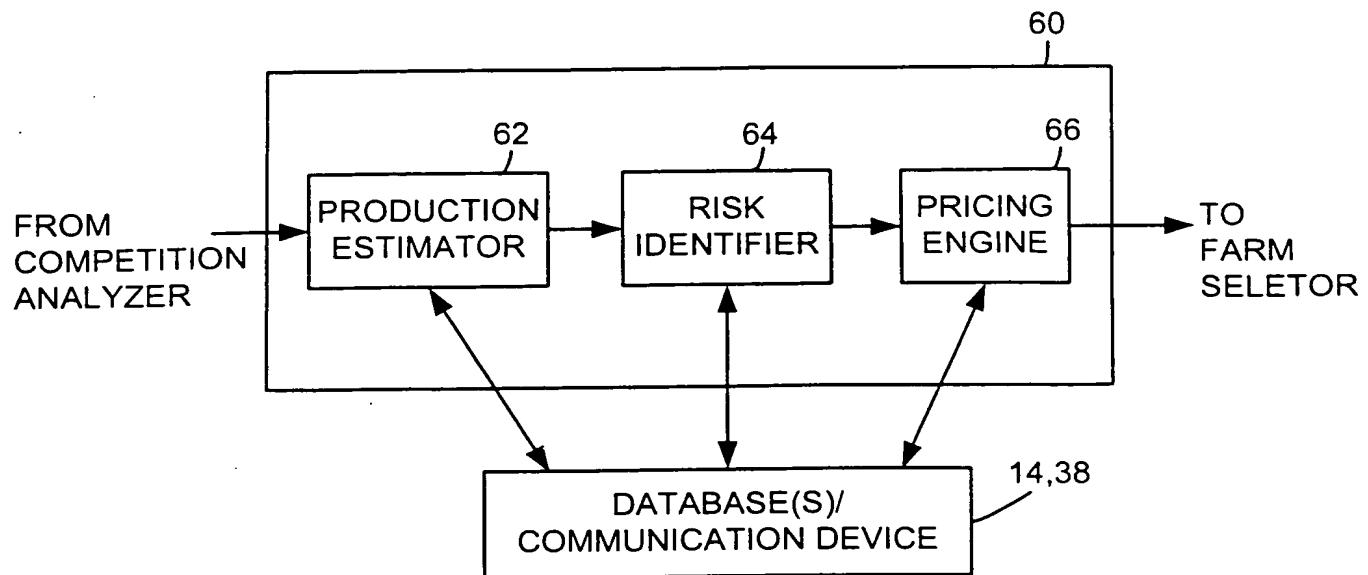


FIG. 5

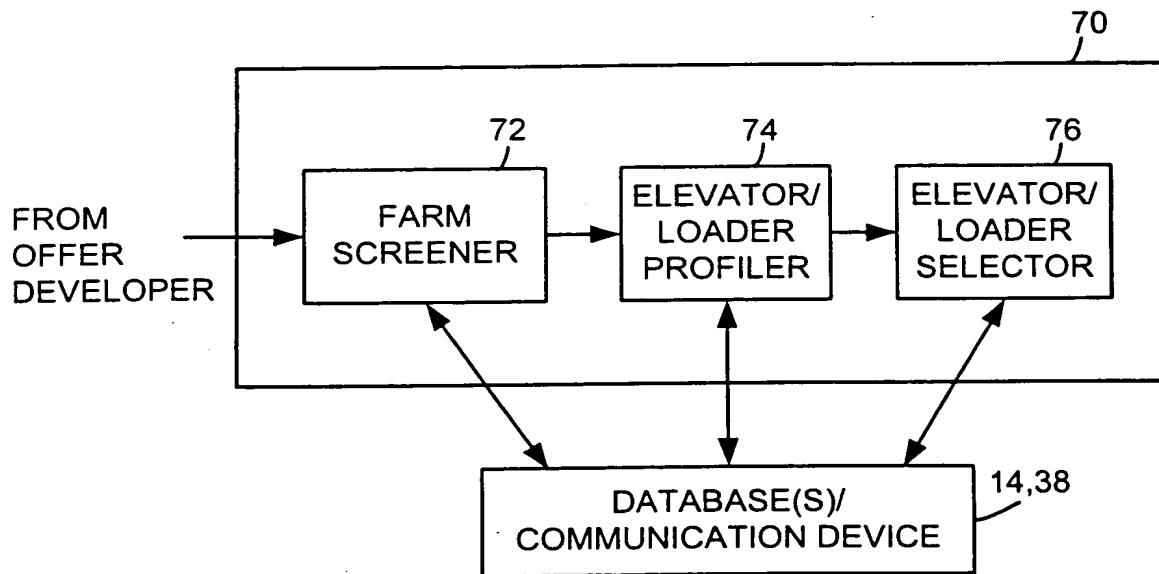


FIG. 6

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## Top Level - Control Flow - 1

Assume:

- 1) one product type at a time being analyzed
- 2) one buyer location

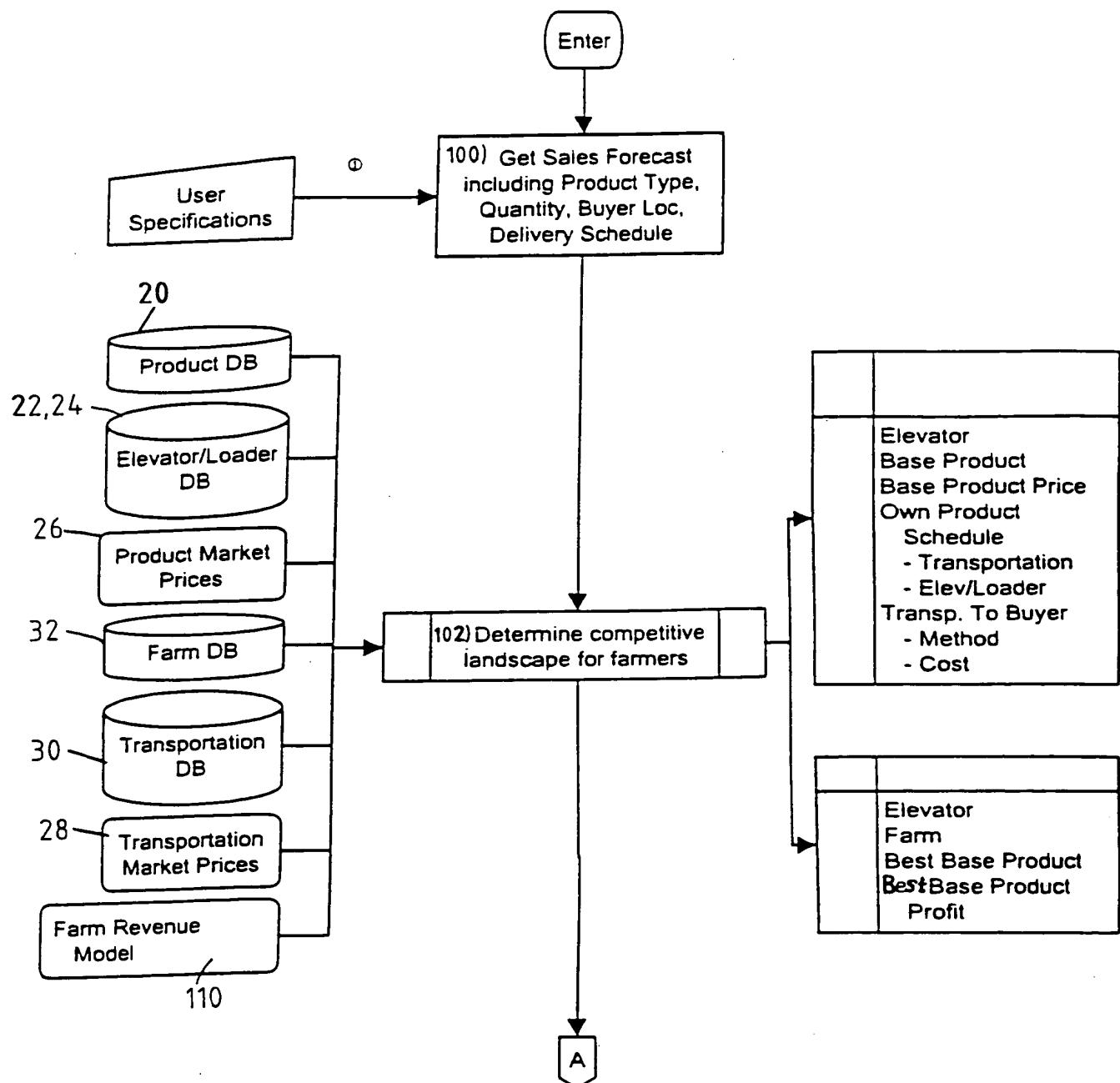


FIG. 7A

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Top Level - Control Flow - 2

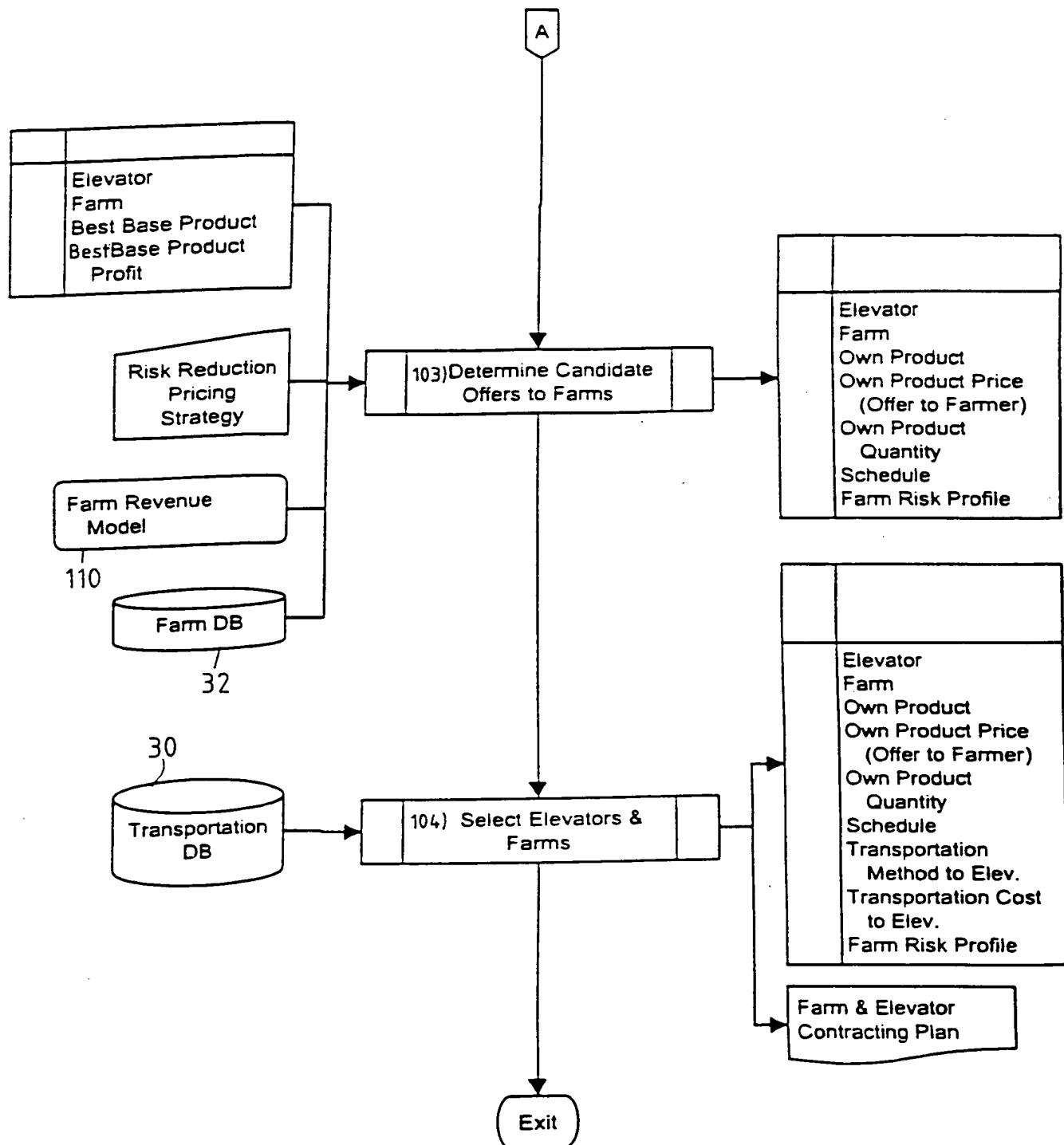


FIG. 7B

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### Top Level Control Flow – Table Illustrations

#### ① Sales Forecast Table

Renessen Product #1

	June 2001	July 2001	August 2001	...
Chicks 4 U - Memphis	100	120	130	...

FIG. 8

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Determine Competitive Landscape for Farmers - Control Flow - 1 (Outside Loop -  
 Elevator/Loader)

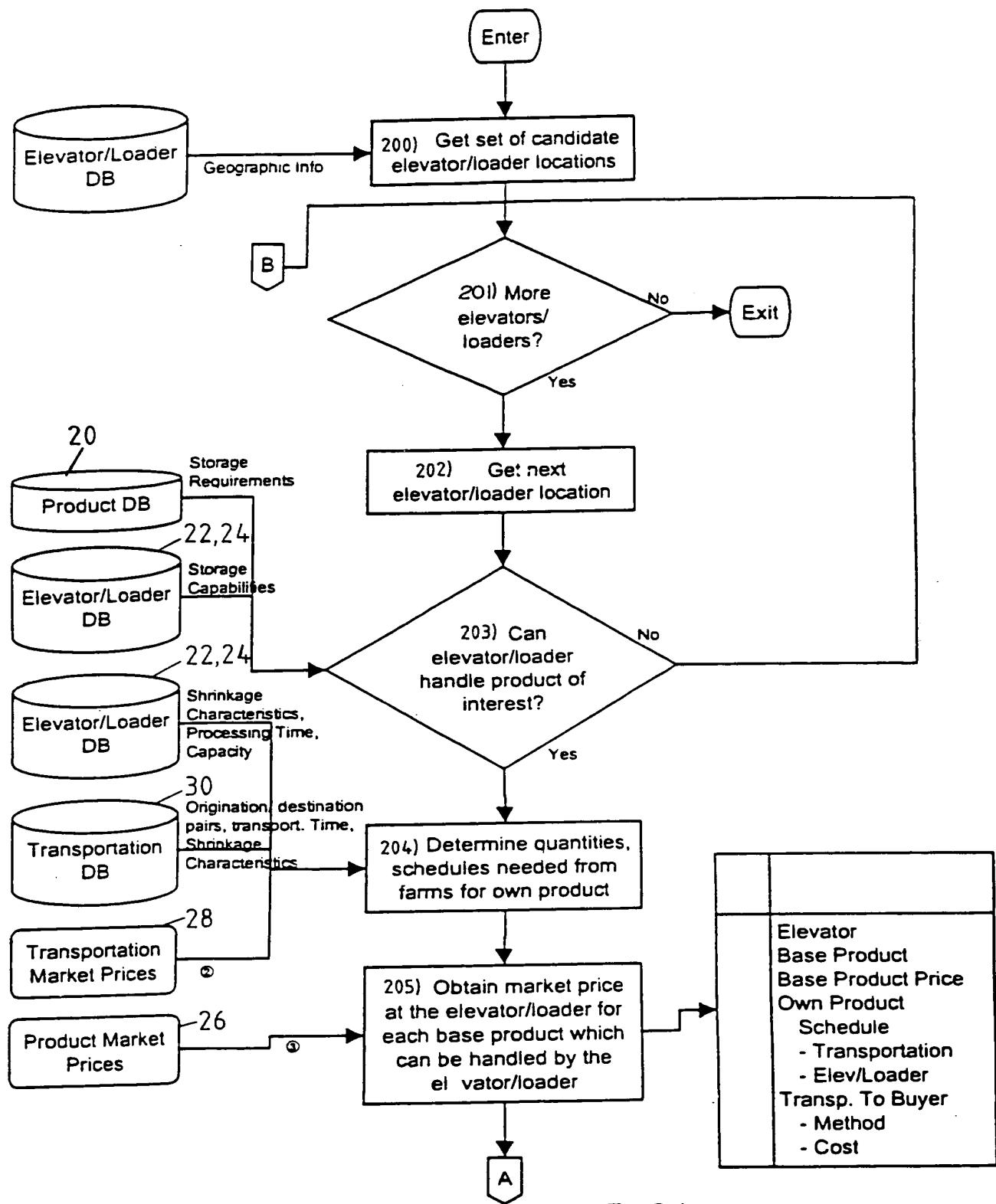


FIG. 9A

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Determine Competitive Landscape for Farmers - Control Flow - 2 (Inside Loop - Farms)

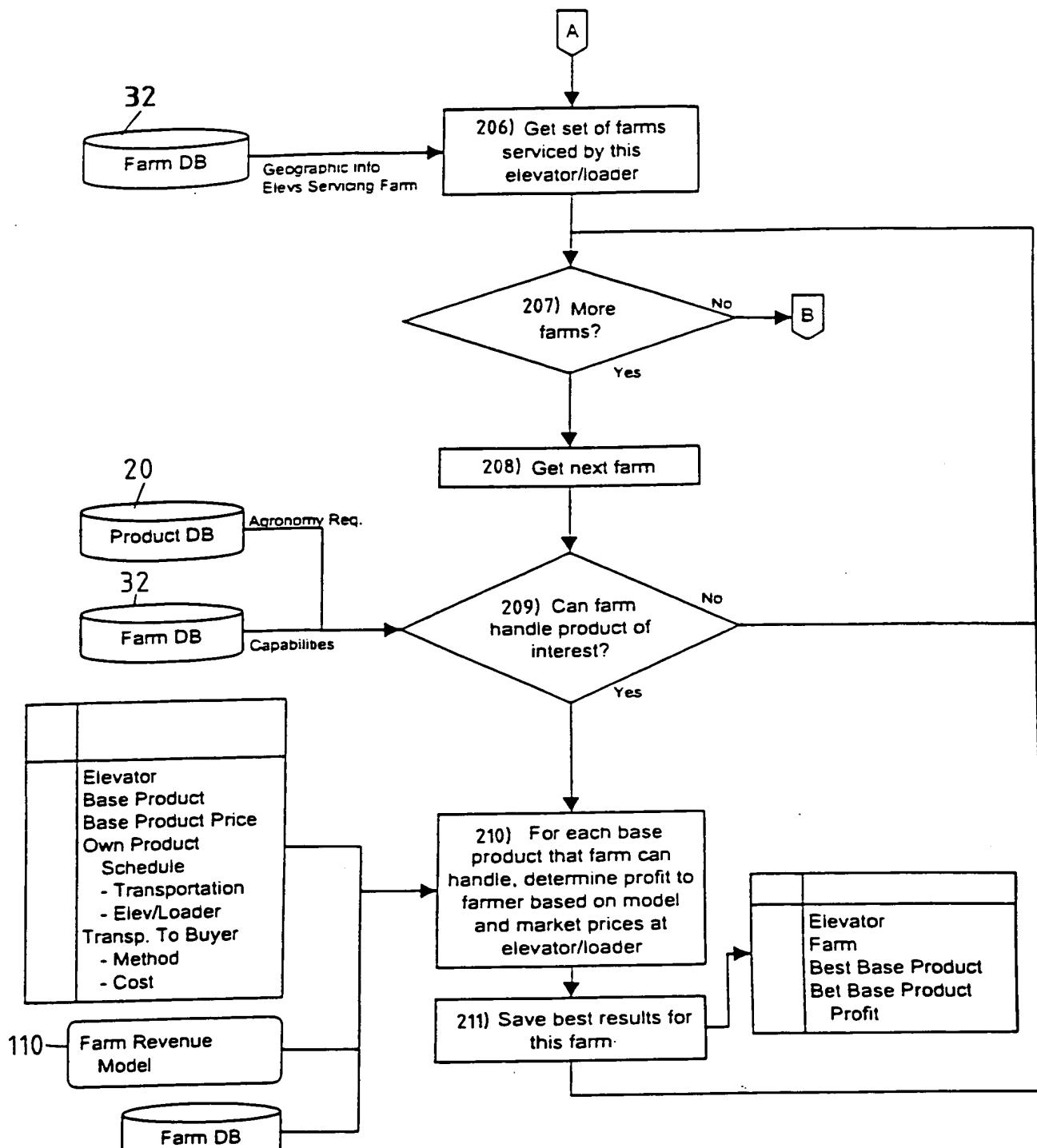


FIG. 9B

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Determine Competitive Landscape for Farmers – Table Illustrations

② Transportation Market Prices (Source can be table or Internet "lookup")

Frick Trucking #1 Yellow Corn Transportation Charges June 2001			
GreenGrey Railroad #2 Yellow Corn Transportation Charges June 2001			
Origination			
GreenGrey Railroad #1 Yellow Corn Transportation Charges June 2001			
Origination			
Destination	Wichita	Omaha	...
	Chicks 4 U Feed Mill	.01	.007
	Beef 4 All Feed Mill	.005	.01
	...	...	...

FIG. 10

③ Product Market Prices (Source can be table or Internet "lookup")

Product	Elevator/Loader	June 2001 Unit Price	July 2001 Unit Price	...
#1 Yellow Corn	Wichita	0.38	0.37	...
#1 Yellow Corn	Omaha	0.35	0.34	...
#1 Yellow Corn	Francisville	0.37	0.37	...
#3 Wheat	Wichita	0.25	0.25	...
...	...	...	...	...

FIG. 11

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 Determine Candidate Offers to Farms - Control Flow

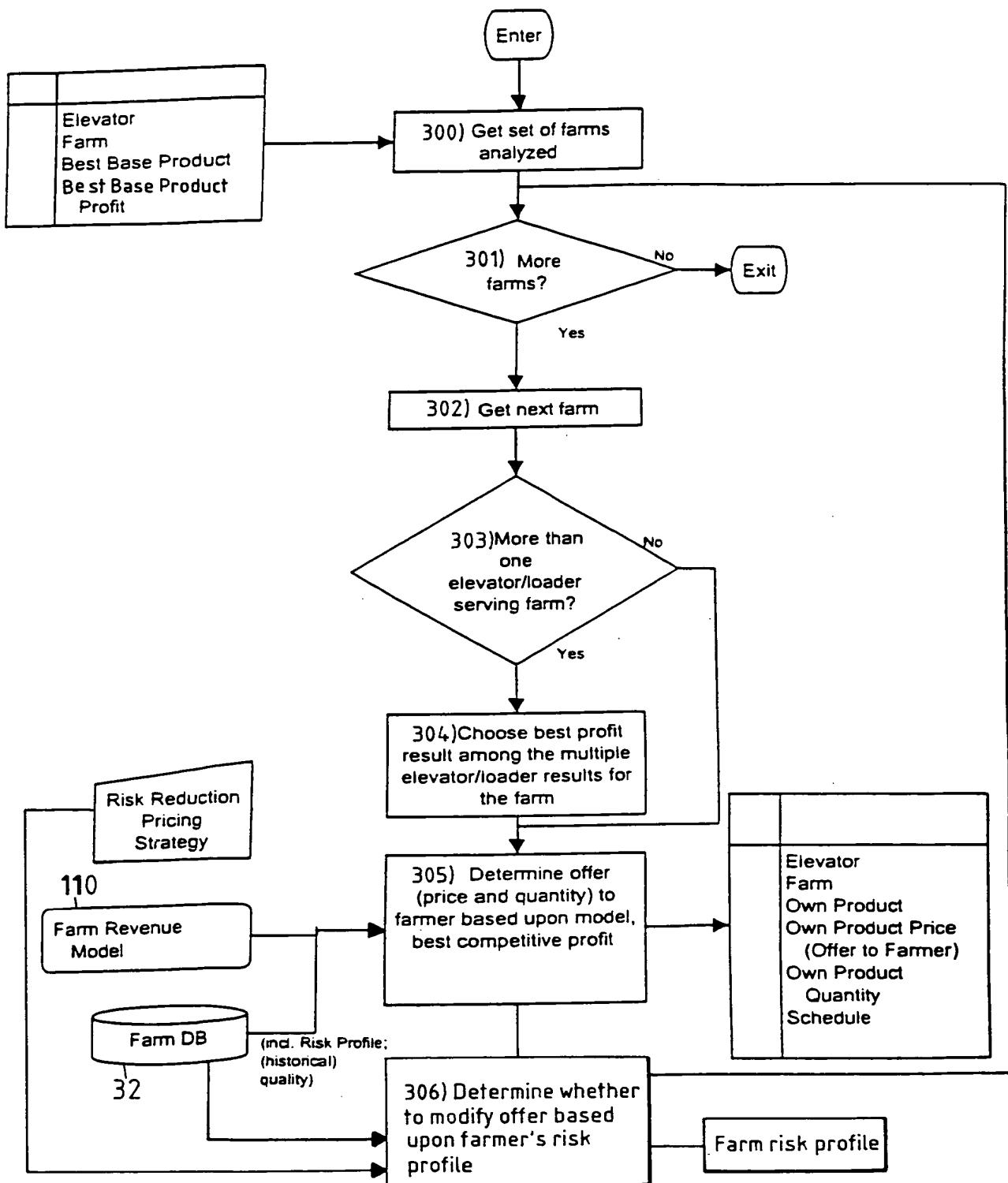


FIG. 12

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Select Elevators and Farms - Control Flow

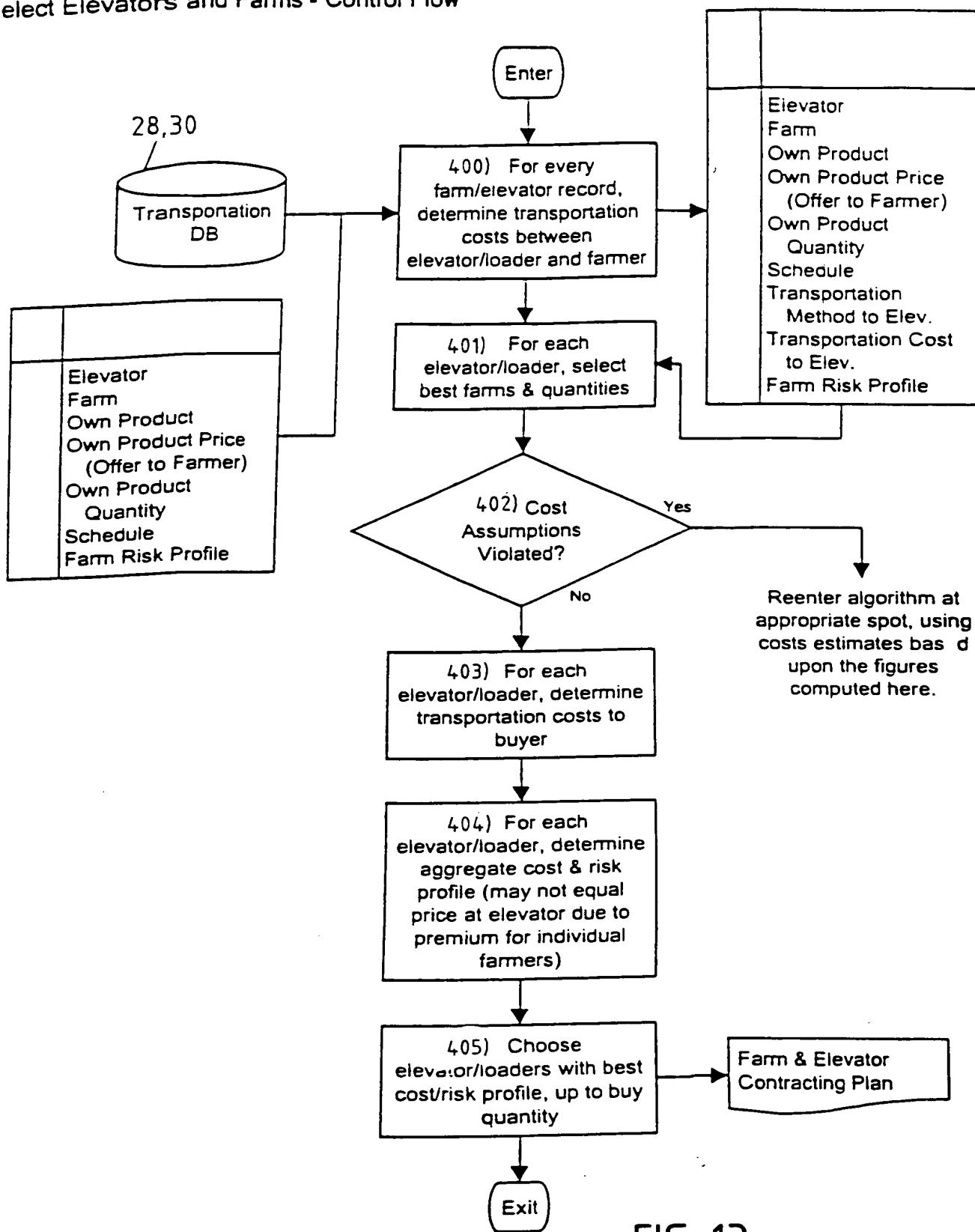


FIG. 13

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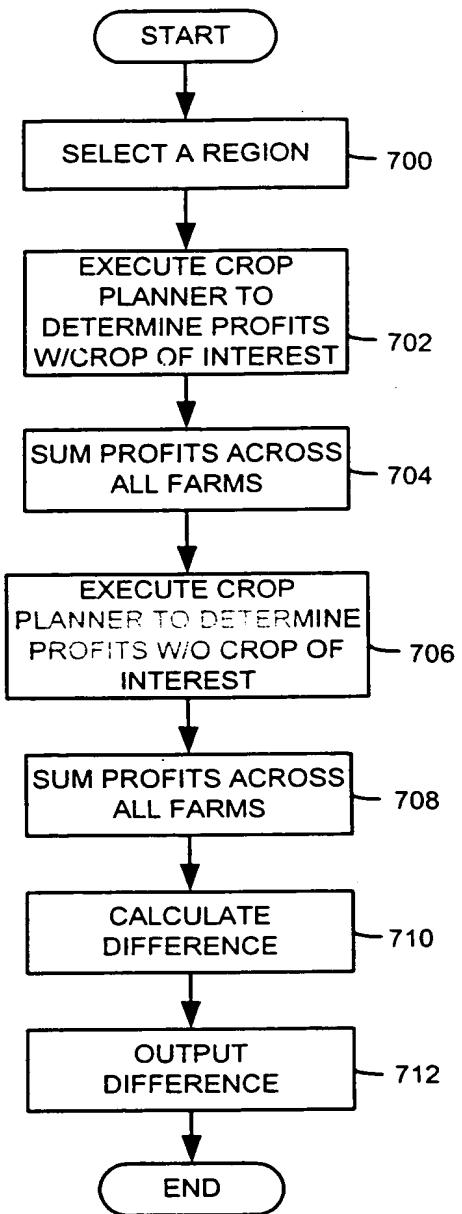


FIG. 14

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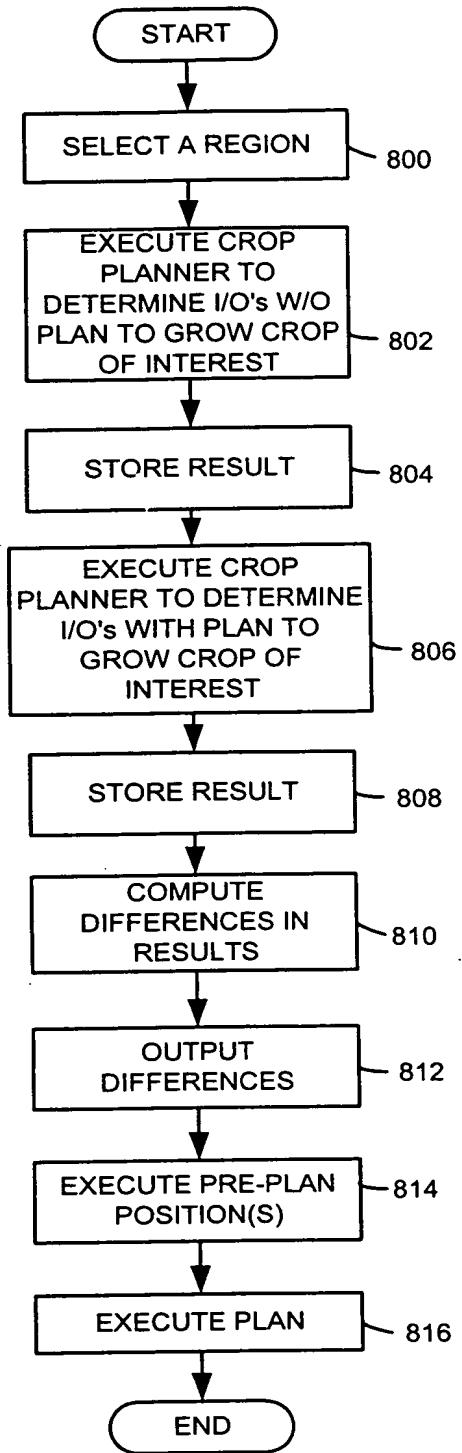


FIG. 15